



90 Washington Valley Rd.
Bedminster, NJ 07921
Tel: [888] MED-1-EMR
Fax: [800] 853-3242
www.medi-ehr.com

LIMS Hub Pricing

Pricing Time Terms and Guarantee:

- We are so confident that we can deliver exactly what you want quickly, we will customize your Reports, Requisitions, and User Interface with only a **\$5,000 refundable deposit** if we do not deliver within 4 weeks.*
- Balance of setup and training due upon completion of setup.

One time set-up Initial bi-directional Interface into LIMS	\$15,000
Interface into EMR's or other External Systems	\$150 per/month
Device interface depending on device and extent of interface	\$1,500 - \$5,000 + 15% maintenance
Requisition / Result	\$1.25 ea.
Onsite Training (can be split over multiple days)	\$1,500 per day +travel expenses
Online Support	Included
Patient Portal	Included
Provider Portal	Included
Customized result reports	Included

5 Year Competitive Comparison

Service	Infomedx	Competitor 1	Competitor 2
Startup	\$ 5,000.00	\$ 50,000.00	\$ 10,000.00
Monthly Fee	\$ 90,000.00	\$ 300,000.00	\$ 120,000.00
Per report fee	\$ 75,000.00	\$ 0	\$ 120,000.00
10 days training	\$ 12,000.00	\$15,000.00	\$ 15,000.00
Patient/Provider Portal	Included	Included	\$ 60,000.00
Total 5 year investment	\$ 192,000.00	\$ 365,000.00	\$ 330,000.00

- Based on 10 clients sending 50 requests per month.

Our Offering: Low Risk / Low Cost Too Good to Ignore

- *Custom design* - We will work with your Graphic Artist to give you the Requisition and Results Report exactly how you want them to build the corporate brand and have a look and feel that is solely yours, not out of the box choice of stock reports or requisition's that another company may have as well.
- *Custom User Screen* - Our system was designed to customize how you want your clients to interact with you. It can be as simple or complex as you like. Configured to meet your needs.

- **Rapid Configuration Guarantee** - Our system was designed to customize quickly using Oracle rapid development tools and proprietary programming that allow us to deliver to you a fully customized system in **Less Time** than most systems take to deploy their stock system. If we do not deliver on time you will receive the service at no charge for 3 months.
- **No Payments** - You will not be charged any monthly payments until your system is live as expected.
- **Low cost / Low Risk** - Our pricing as outlined below is the most competitive in the market. No hidden charges.
- **Provider Portal** - Web Provider Portal lets your clients access the most current data anytime, and from anywhere you have internet connectivity. Secure, interactive, easy to navigate, and designed for your custom needs.
 - Simple learning curve
 - Easy implementation
 - Compatible with existing systems
 - Final and partial reports
 - Critical & high priority reports
 - Increased return on investment
 - Reduced operating cost
 - Improved physician and patient satisfaction
 - Serves as a lab portal
 - Works with any LIS or HIS

- **Patient Portal** – Web Save time, reduce phone calls, and use our Patient Portal to communicate lab results to your patients. Your comments about the results are easily communicated to your patient.

- ***Administrative*** – appointments, pre-registration and scheduling
- ***Clinical*** – lab results, clinical summaries and prescription renewals
- ***Billing*** – online statements and “ask a biller” payment questions
- ***Secure Messaging*** – compliant with the Meaningful Use standards

- **Interface in any Format** – With our built in Health Information Exchange engine. We Guarantee that we can interface with any device, database or service, in any format or method required. In many instances we can deploy interfaces in about a week. In some instances as fast as a day.

- HL7
- X12
- CSV
- 5010
- 4010
- SFTP
- Web service
- Uni-Directional
- Bi-Directional
- XML
- JSON
- WSDL

